



June 8, 2012

Dear Clients:

We have two exciting pieces of news that we wanted to share with you.....

Eric Swanson Joins Health Financial Systems

We are pleased to announce that Eric Swanson has joined our team at Health Financial Systems. Many of you know Eric from his previous employment at Blue Cross Blue Shield Association, where he served as the Managing Director for the Strategic Government Initiatives Department. He has over 30 years of experience in Medicare Part A and was an established expert within the Blue Cross organization, as well as a technical expert to CMS and the provider community. Eric successfully managed the Blue Cross and Blue Shield Association Medicare operations including PRRB Appeals, Medicare Cost Report development, and Audit and Reimbursement Policy functions.

He is a Graduate of the University of Illinois and earned his MBA from the Lake Forest Graduate School of Management.

Eric has been a featured speaker at HFS user meetings since 1995. He will work out of the Chicago area and contribute in our support department and Government Relations. Eric will add another dimension of expertise to the HFS team and he looks forward to working with all of our provider and MAC clients.

Eric can be reached by email at Eric@hfssoft.com or by phone (312)265-8386.

October Provider User Meeting in Orlando

We will hold our Provider User Meeting in Orlando on October 17-18. It will be two full days. The meeting will be held at Disney's Coronado Resort. We've set up a site with information, registration and the hotel reservation info and link. This link is also under our Events tab on our website (HFSOFT.com).

2012 HFS Provider User Meeting

This meeting will be for Hospitals, SNF's and HHA's. Other provider types are welcome to attend but we will not have industry specific speakers for other provider types. The fee for the meeting is \$500, we will offer 16 CPE credits and the hotel rate is \$129 per night. We hope you can attend. We are confirming speakers and topics and will keep updating our agenda on the event website. We really enjoy seeing our users at this meeting and consistently receive comments that we put on a good meeting with great up to date information. We are going to make this one our best yet.