



**Health Financial
Systems**

HFS Licensing and Price Changes Effective January 1, 2017

Dear HFS Client,

Health Financial Systems wants to make you aware of MCR software licensing changes effective January 1, 2017. The licensing changes effective January 1, 2017 are accompanied by a price increase.

HFS has not increased fees for 5 ½ years. HFS always stays up to date with CMS regulations and transmittal changes. We continue to add value to the software by enhancing time saving automation features and adding new options to better your Medicare cost reporting. Internally, we strive to give you the best customer support available.

Please see the link below with our new license fees. If you need a price quote or would like to discuss these changes and how they will affect your individual company, please do not hesitate to contact me.

[New License Fees](#)

As of January 1, 2017 HFS will make the following licensing changes:

- HFS has removed the fee for additional site licenses. We will license the software to a company and not charge for the use of the software installed at additional locations. The site license has been questioned by companies with multiple offices using a single network and companies who allow people to work at home. We have found that the complexity of the situations and the modern definition of a "location" has made this licensing hard to enforce and not customer friendly
- Unlimited use licensing has also been removed. This is being done in an effort to offset the removal of the additional site licensing, a trend to outsource reports and an increase in the size of provider chain organizations. We will pursue volume discounts in the place of the unlimited use licensing. In order to establish volume discounts HFS will collect the number of reports to be filed on each particular form set, calculate the price and then set a discount to keep your fees in line with what you are paying currently plus the 2017 price increase. We will contact you to gather the necessary information so that we can provide you a quote. You are also welcome to contact us.
- HFS now offers a review license that can be purchased for a discounted price. This review license will allow users to have full use of the HFS software, but will not entitle the user to file a cost report.

We appreciate your business and believe that HFS will continue to be the best MCR software choice.

Sincerely,

Becky Dolin
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